

■ THE CURRENT COLLECTION

THE OPPORTUNITY

The Regional Partner Opportunity

The business, your territory, and how you build it.

Life experiences — not just trips. · an affiliate opportunity of Latitude9 LLC

THE BUSINESS

What The Current Collection is

A curated marketplace for group retreats and boutique travel.

In one line

We package a beautiful property, a great host, and real local experiences into one bookable trip — and handle the booking, the deposit, and the terms. **One click, full trip.** Live at thecurrentcollection.com.

The problem we solve

Planning a group retreat today is a mess. Hosts stitch together hotels, tours, and payments by hand. Beautiful boutique properties sit half-empty midweek. Travelers can't find trustworthy, done-for-you group experiences. Current makes it simple, trusted, and one place.

A two-sided marketplace

Places	Boutique hotels, overwater bungalows, and villas — brought on by Property Managers.
People	Retreat Hosts, Tour Operators, Culture Keepers, and Creators who bring the guests.

Current sits in the middle: we curate both sides, package them into retreats, and run the transaction end-to-end.

THE MODEL

How the business makes money

Three simple engines — all pointed at real, completed bookings.

- **Booking margin.** The spread between negotiated partner rates and the guest price on every retreat booked.
- **Partner onboarding.** Bringing new hotels and hosts onto the platform.
- **Creator-driven demand.** Influencers and affiliates who send travelers our way and earn on what they book.

Why it works

- **No inventory risk.** We don't own the hotels — we curate and connect them.
- **Recurring supply.** A signed property can be booked again and again, season after season.
- **Built-in trust.** Vetted partners, terms shown before payment, and a real brand behind every trip.

Exact rates, splits, and partner pricing are set in The Current Collection Terms of Service and confirmed in your agreement. They are configurable — this document intentionally does not quote specific percentages or figures.

YOUR SEAT

Where a Regional Partner fits

You own a territory — a real book of business you build and grow.

Your four jobs

Sign properties	Recruit and onboard boutique hotels across your region.
Vet partners	Make sure hosts, tours, and properties are legitimate and guest-ready.
Build a crew	As volume grows, bring on Team Leads and Onboarders and duplicate yourself.
Hit the numbers	Grow signed properties, occupancy, and bookings in your market.

The structure under you

Kept simple — two working tiers, easy to manage and easy to pay: **Team Leads** run a crew; **Onboarders** are boots on the ground signing hotels, tours, and experiences. A good rule of thumb: around ten properties, bring on help — and always aim for more than one partner per region so a market is never exposed.

THE UPSIDE

How you get paid — and why now

You earn on your own production and on everything your region builds.

How you earn (the structure)

Your production	You earn on what you personally bring in — properties signed and bookings driven.
Region override	You also earn on everything your whole region and team produce.
It compounds	The more you sign and the more your team books, the more you earn — tracked live on your dashboard.

Earned pay is yours to keep even if you later step back; only future commission on your book moves with the work, by a defined split.

The tools you get

- A full **admin dashboard** — KPIs, your region map with pins, team leaderboard, and goal milestones.
- A **pipeline / CRM** to find, score, and onboard hotels — plus a leads & inquiries funnel.
- An in-app **Admin Guide** and this playbook, always a click away.
- A locked **earnings view** so you always know what you're building.

Why now

You're early. Territories are open, the platform and systems are already built, and the model rewards the people who build teams and scale fast — not the ones who sign one hotel and stop. Own your region, build your crew, and the numbers take care of the rest.

Ready to run a region? Let's talk. — The Current Collection